

2022 MEDIA KIT

COLORADOGOLF.ORG

DIGITAL COMMUNICATIONS

DEDICATED EBLASTS

CGA MEMBER ZONE SPONSORSHIP



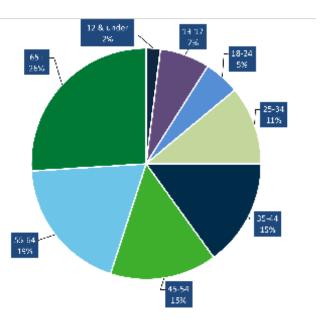
CGA MEMBERSHIP AT A GLANCE

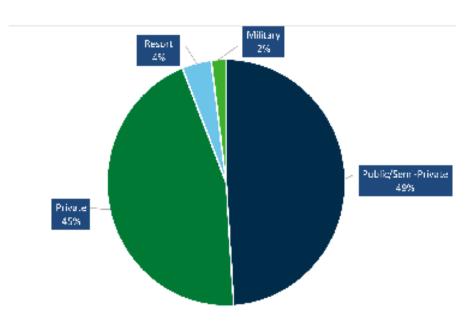
CGA Individuals Members - 69,000 + (Male - 52,000 | Female - 17,000)

CGA Member Clubs - 600 +

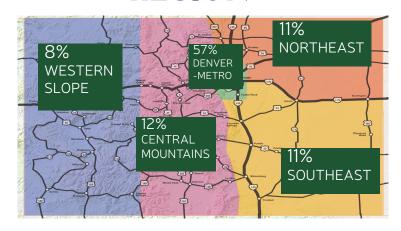
AGE

TYPE





REGION





CGA MEMBERSHIP INSIGHTS

WEALTHY AND WELL-EDUCATED

- 70% have a household income of over \$100,000.
- 78% have a bachelors degree or better.
- 8% live in the Top 10 wealthiest ZIP codes in Denver by median HHI.

OTHER ACTIVITIES ENJOYED

- Eating Out 70%
- Travel 62%
- Attend concerts/shows/performing arts 49%
- Attended local professional sports 46%

BUYING TRENDS

- Most frequently buy from chain retailers in store or online.
- 53% players purchase golf items directly through the manufacturer.
- Callaway is the most popular golf retail brand.

GOLF FOCUSED

- 73% players hold an Average Handicap Index under 20.0.
- 61% players more than 25 18-hole rounds a year.
- 80% have taken golf lessons.
- A PGA Professional at a golf course is where most people most frequently take lessons.
- 87% players have been a member for 11+ years.
- 94% said they play the game for fun
- 72% play for the social aspect of the game.

FAMILY ORIENTED

- 80% are married or in a domestic partnership.
- 80% of households have children.
- 73% of those have at least 1 child over 18.

MEDIA TRENDS

- 86% frequently watch cable/satellite TV.
- KUSA 9 News is most frequently watched.
- GolfChannel.com is most commonly read golf publication.
- 93% follow professional golf.





ADVERTISING OPPORTUNITIES

COLORADOGOLF.ORG

As the digital home for the CGA, coloradogolf.org provides members with access to their USGA Handicap and game management tools, exclusive discounts and offers, official access to CGA amateur championships and USGA qualifiers, Colorado's most complete coverage of local golf news, and engaging educational content including *Rules of Golf* and swing tip videos.

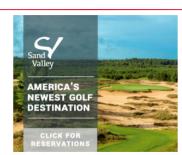
UNITGlobal banner ad (above footer)

SIZE 300x250

REACH70,000 unique views/month

COST \$500/month











GHIN HANDICAP NEWSLETTER

The GHIN Handicap newsletter, called the CGA Member Insider, is sent weekly to an average of over 48,000 members directly from GHIN (the USGA system). In addition to our members' most recent Handicap Index, these newsletters contain recent golf news, latest video episodes, and featured member events and offers. Ads are in blocks of two or four, with no more than eight ads total in email.





UNIT SIZE

SENT

OPENS

OPEN %

COST*

Video ad

750x300

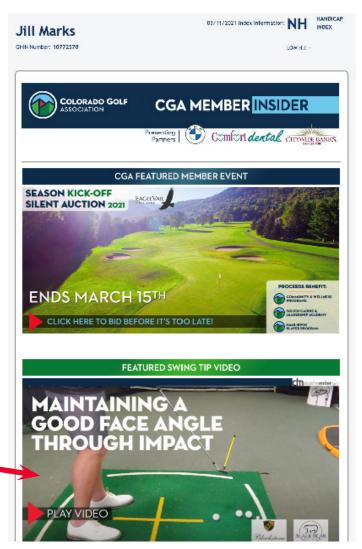
48,700

25,300

52%

N/A

*only available for sponsor packages





UNIT SIZE SENT **OPENS OPEN % COST**

Featured offer 750x250 48,700 25,300 \$1,000/email 52% 300x250 48,700 25,300 52% \$500/email

FEATURED MEMBER OFFER

300X250 **+ ADVERTISER COPY & LINKS**



CGA Members can now enjoy special discounts on PCs, electronics and more with unique offers and before-the-public access to the Lenovo Labor. Day Sale!

Free ground shipping on all web orders Award-winning service and support before, during and after your purchase

SHOP THE LABOR DAY SALE NOW!



750X250



 UNIT
 SIZE
 SENT
 OPENS
 OPEN %
 COST

 Banner ad
 750x100
 48,700
 25,300
 52%
 \$250/email





Full day women's clinic led by PGA/LPGA Coaches MON AUG 30, 2021 | @ TPC COLORADO

Instruction + On-Course Play Save \$25 with Promo Code:

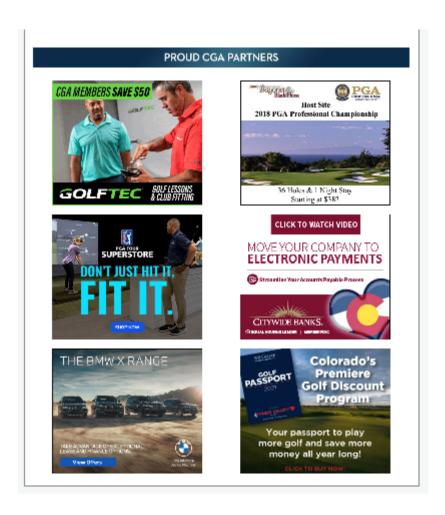
TPCCOLO2021





 UNIT
 SIZE
 SENT
 OPENS
 OPEN %
 COST

 Sponsor ad
 300x250
 48,700
 25,300
 52%
 \$250/email





DEDICATED EMAIL BLAST

TO FULL MEMBERSHIP

CONTENTSENDOPENSOPEN %COST600xlength as needed47,50015,20032%\$2,500/email

SEGMENTED LISTS

The CGA can dedicated email blasts to segments of its membership for more focused campaigns. Geographically, there are 5 regions of the state already segmented, or we offer custom segmentation by city/zipcode. We can also segment by gender, or by private/public club affiliation.

COST: \$60/1,000







CGA MONTHLY

UNIT SIZE **SEND OPENS OPEN % CLICK % COST** Full page ad- bleed 16.5" x 10.75" 43,315 16,507 38.11% 11.73% \$500/issue 16" x 10.5" 43,315 16,507 38.11% 11.73% \$500/issue Full page ad- trim

CGA MONTHLY MAGAZINE

The CGA Monthly Magazine is sent to all active members on the first Thursday of each month.







ADVERTISEMENT SPECS

WEBSITE

Global banner ad 300x250

300x250

MEMBER INSIDER

Video ad 750x300

Featured offer 750x250

300x250+text

Banner ad 750x100

Sponsor ad 300x250

750x250

750x300

300x250

Sample text Sample text

+ text

Sample text

750x100

300x250

DEDICATED EMAIL BLAST

Full page ad 600xlength as needed

600xlength as needed

CGA MONTHLY MAGAZINE

Full page ad- bleed 16.5" x 10.75" Full page ad- trim 16" x 10.5" 16.5"x10.75"

16"x10.5"



MEMBERSHIP ENGAGEMENT

MEMBER ZONE PARTNERS

- Open to businesses / organizations who offer a discount on products/ services, or another form of benefit or opportunity exclusive to CGA members.
- 100,000 annual logins to the Member Zone where benefits and USGA services are accessed.
- Member Zone partners are additionally promoted in CGA Member Zone emails and through social media posts.



CADDYDADDY GOLF

From coolers to heavy duty all-in-one travel bags, Caddy Daddy Golf produces cutting edge products using only the finest materials available. Members will receive 15% off Claw Gloves, Travel Bags, Sunday Bags, Coolers & accessories through 2021. Use code cga15 at checkout to redeem your discount

Click to access CGA discount – use code cga15 10:21 제 호 🔳 COLOGOLE Posts

OOA \square Liked by golf_coachmaggle and 43 others cologolf ***Congratulations to our three winners-@chaos.cjc, @jenko987, and @blakemarquardt!*** We are back with another golf giveaway for our followers! This week we are teaming up with @imperialhats to give away three different CGA Imperial hats! Follow the steps below to enter for your chance to win! 1. Follow @cologolf and @imperialhats

- 2. Like this post

View Insights

- 3. Tag three friends in the comments
- 4. "for an extra entry" Repost the picture to their story and tag both of our pages











SOCIAL MEDIA

- 2.600+ Twitter followers
 - Over 75K monthly impressions.
- 2,700+ Facebook followers
 - Over 35K monthly impressions.
- 2,500+ Instagram followers.
- 125,500 YouTube views/year.
- Advertising opportunities available